

## Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 CIAE-00 PM-04 INR-07 L-03

ACDA-10 NSAE-00 PA-02 SS-15 PRS-01 SP-02 USIA-15

TRSE-00 SAJ-01 DODE-00 /080 W

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R 291449Z AUG 75

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 4240

INFO USMISSION NATO BRUSSELS

UNCLAS LONDON 13397

E.O. 11652: N/A

TAGS: BEXP, UK

SUBJECT: PRODUCT OPPORTUNITY: NATO INFRASTRUCTURE

REQUIREMENT - RADARS FOR SAXA VORD

1. FOLLOWING MESSAGE RECEIVED BY TELEX FROM PROCURE-  
MENT EXECUTIVE, MINISTRY OF DEFENCE. MOD REQUESTS  
THAT MESSAGE BE PASSED TO WESTINGHOUSE INTERNATIONAL  
DEFENSE & PUBLIC SYSTEMS CORP., BALTIMORE, WASH., AND  
GILCRON CORP., VAN NUYS, CALIF.:

2. "FROM S.R. PEARCE CBLR21A/SZ. TENDER NO. K/LR21A/  
429 SAXA VORD: COMMUNICATIONS.

CERTAIN QUESTIONS HAVE BEEN ASKED ABOUT THE COMMUNI-  
CATIONS (TELEPHONES, ETC.) REQUIREMENTS. CLARIFICATION,  
FOR THE GUIDANCE OF ALL TENDERERS, IS AS FOLLOWS:

I. REFERENCE CLAUSE 114 (WORK BY POST OFFICE ENGINEERS)  
OF THE PROPOSED CONTRACT:

THE ITEMS REFERRED TO PLUS TELEGRAPH EQUIPMENT, WILL BE  
SUPPLIED AND INSTALLED BY THE UNITED KINGDOM POST OFFICE  
CORPORATION (UK POC) WHO WILL NOT CHARGE THE CONTRACTOR.  
SUCH SERVICES WILL NOT THEREFORE BE AT THE CONTRACTORS  
EXPENSE AS STATED AND CONSEQUENTLY TENDERERS SHOULD NOT  
INCLUDE THE COST OF SUCH SERVICES IN THEIR QUOTATIONS.

THEY MUST HOWEVER LIAISE WITH THE UK POC FOR THE PUR-  
POSE OF THE PRE-CONTRACT PLANNING AND THEIR PRELIMINARY

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DESIGNS, ETC. (NOTES 14 AND 17,2 OF QUOTE NOTES TO

TENDERERS UNQUOTE RESPECTIVELY.) THE SUCCESSFUL TENDERER IN TURN WILL HAVE TO LIAISE WITH THE UK POC FOR THE PURPOSE OF HIS DETAILED SUBSTANTIVE DESIGN WORK AND PROJECT MANAGEMENT UNDER THE CONTRACT.

II. REFERENCE SCHEDULE ITEM 3.12 OF THE PROPOSED CONTRACT:

THIS REFERS ONLY TO THE WORK CALLED FOR AT CLAUSE 4.76 OF THE WORKS BRIEF, WHICH REQUIRES NO ELUCIDATION.

III. REFERENCE PARA. 43 OF THE OUTLINE SPECIFICATION:

THE DETAILED DESIGN OF THE COMPLETE COMMUNICATIONS SYSTEM NECESSARY FOR SAXA VORD TO FUNCTION SATISFACTORILY AS A RADAR REPORTING POST TO THE REQUIREMENTS OF NATO, TOGETHER WITH SUPPLY AND INSTALLATION OF THE REQUISITE EQUIPMENT (EXCEPT ENGINEERING MAINTENANCE CIRCUITS AND LAMPS, KEYS, JACKS AND WIRING FITTED IN THE DISPLAY CONSOLES, RADAR HEADS AND RADAR EQUIPMENT CABINETS AS AN INTEGRAL PART OF THE RADAR EQUIPMENT, ALL OF WHICH THE CONTRACTOR MUST SUPPLY) WILL BE UNDERTAKEN BY THE UK POC IN COLLABORATION WITH THE CONTRACTOR.

IV. REFERENCE PARA. 45 OF THE OUTLINE SPECIFICATION ALL ITEMS SUPPLIED BY THE CONTRACTOR (INCLUDING THOSE MENTIONED IN NOTE III ABOVE ON PARA 43 OF THE OUTLINE SPECIFICATION) FORMING PART OF THE COMMUNICATIONS SYSTEM MUST BE APPROVED BY THE UK POC, AND BE SUFFICIENT IN THE VIEW OF THE UK POC FOR A SATISFACTORY SYSTEM DESIGN.

V. FOR THE PURPOSE OF THE FOREGOING, INQUIRIES SHOULD BE ADDRESSED TO THE UK POC AT:

P.O. TELECOMMUNICATIONS HQ, MKD MK2.5.1  
ROOM III, 2-12 GRESHAM STREET, LONDON EC2B 7AG  
(TEL. 01-357 2904).

COPIES OF SUCH INQUIRIES SHOULD BE SENT TO:

MINISTRY OF DEFENCE, SIGS 61B (AIR), METROPOLE BUILDING, NORTHUMBERLAND AVENUE, LONDON WC2N 5BL.

VI. NONE OF THE FOREGOING SHALL RELIEVE THE CONTRACTOR FROM HIS RESPONSIBILITY FOR THE SATISFACTORY AND TIMELY COMPLETION OF THE CONTRACT AND SUCH WORK AS IS PERFORMED, AND SUPPLIES PROVIDED BY THE UK POC MUST BE INTEGRATED INTO THE CONTRACTORS OVERALL PROJECT MANAGEMENT PROGRAM."

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## Message Attributes

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**TAGS:** BEXP, UK  
**To:** STATE  
**Type:** TE  
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